

MedX Health Corp. Announces Private Label Distributor Agreement for Selected Therapeutic Laser Products with Richmar in US

MISSISSAUGA, Ontario--(BUSINESS WIRE)--March 4, 2019--MedX Health Corp. ("MedX") (TSX-V: MDX) announces that it has signed an agreement with Richmar, a Compass Health Brands Company, to manufacture and supply selected Private Label Laser and Light products to Richmar for the US rehabilitation market.

"We are very pleased that we are moving forward with Richmar. We believe their strong presence in the US, with a quality distribution network across the US will help MedX open channels to our Therapeutic Laser products and contribute to revenue growth in this large and important marketplace," said Scott Spearn, President & CEO of MedX.

Mr. Spearn explained that MedX will provide under Private Label a number of its laser and SLD based products to Richmar, which is headquartered in Saint Louis, MO, with other facilities located throughout the US. "We are ramping up production and are set to begin delivering our specified reliable, high-quality, Therapeutic Laser products that service physicians and clinicians," Mr. Spearn added. Target markets include chiropractors, physical therapists, athletic trainers, and other qualified healthcare professionals who wish to decrease pain and restore function to their patients.

According to a 2017 report from Grand View Research, the United States is experiencing an increasing prevalence of degenerative diseases, an expanding geriatric population, as well as a growing number of trauma patients; who will all require physical rehabilitation. "It is important to Richmar that we have the appropriate tools and technologies to assist these populations," noted Ryan Moore, Senior Vice President, Therapy, at Richmar. "Our partnership with MedX will help ensure that we are equipped to provide clinicians with what they need to drive better outcomes and improve patients' lives."

About MedX Health Corp.

MedX, headquartered in Mississauga, Ontario, is a leading medical device and software company focused on skin cancer with its DermSecure™ telemedicine platform, utilizing its SIAscopy technology. SIAscopy is also imbedded in its products SIAMETRICS™, SIMSYS™, and MoleMate™, which MedX manufactures in its ISO 13485 certified facility. SIAMETRICS™, SIMSYS™, and MoleMate™ include hand-held devices that use patented technology utilizing light and its remittance to view up to 2 mm beneath suspicious moles and lesions in a pain free, non-invasive manner, with its software then creating real-time images for physicians and dermatologists to evaluate all types of moles or lesions within seconds. These products are Health Canada, FDA (US), ARTG and CE cleared for use in Canada, the US, Australia, New Zealand, the European Union and Turkey. MedX also designs, manufactures and distributes quality photobiomodulation therapeutic and dental lasers to provide drug-free and non-invasive treatment of tissue damage and pain. www.medxhealth.com.

About Richmar

Since 1968, Richmar has provided clinicians with the means to treat musculoskeletal and soft tissue inflammation. A Compass Health Brands company, Richmar is a leading manufacturer and distributor of a diverse line of high-quality medical devices and accessories for the physical therapy, chiropractic, and athletic training markets. A relentless innovator, Richmar features a growing list of products which serve the needs of clinicians treating musculoskeletal and soft tissue disorders. Among Richmar's product portfolio are such modalities as electrotherapy, combination, laser, diathermy, ultrasound, and their corresponding consumables. Richmar's popular brands include Winner EVO Series™, HydraTherm™, HydraHeat™, TheraTouch®, AutoSound®, InTENSity®, StrengthTape®, and SubZero®. Visit richmarweb.com.

About Compass Health Brands

Compass Health Brands® manufactures and distributes a broad range of innovative and high-quality homecare, rehabilitation, light therapy and pain management products that enable consumers to live healthier, more independent lives. The company markets its products to both professional and consumer sectors. Consumer brands include Carex®, AccuRelief™, Apex®, TheraLite™, Bed Buddy®, STRENGTHTAPE® and TheraMed® and are sold through drugstore chains, drug wholesalers, mass merchants, and grocery retailers. Professional brands include ProBasics™, Roscoe Medical®, Meridian Medical®, InTENSity®, and Richmar® which are sold through a professional independent dealer/distributor network.

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